

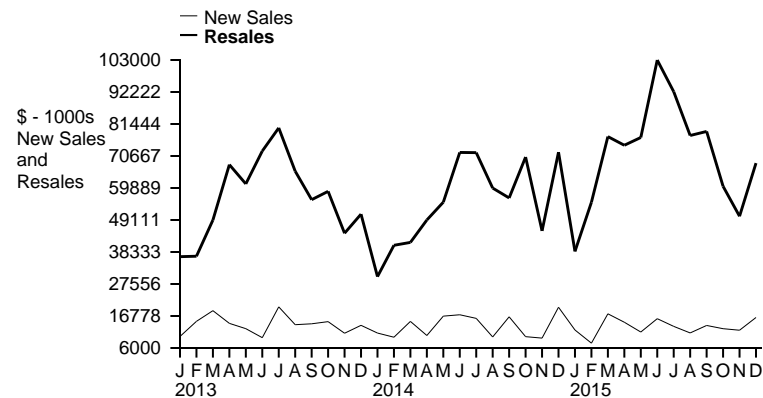
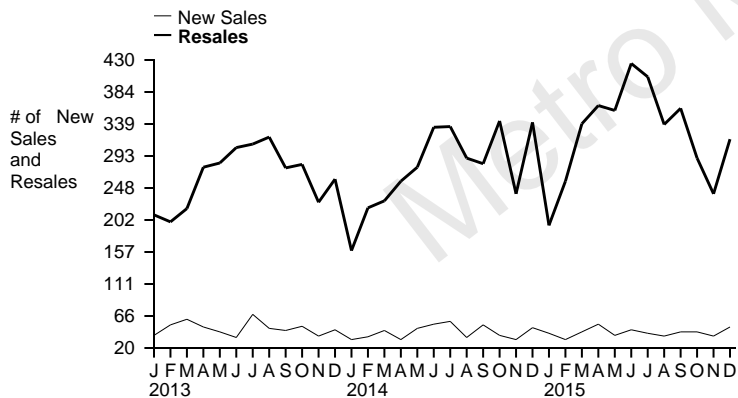
# The REAL Trend Report Okaloosa Real Estate Sales Activity

Number of Sales	DEC 2015	DEC 2014	% Chg	YTD 2015	YTD 2014	% Chg
<b>Single Family</b>						
Total New Sales	50	49	2.04	505	512	-1.37
Total ReSales	318	342	-7.02	3,901	3,316	17.64
Total Single Family	368	391	-5.88	4,406	3,828	15.10
<b>Condominium/Townhomes</b>						
Total New Sales	0	1	-100.00	2	5	-60.00
Total ReSales	106	100	6.00	1,475	1,371	7.59
Total Condo/Townhome	106	101	4.95	1,477	1,376	7.34
<b>Mobile/Manufactured Homes</b>						
Total New Sales	14	10	40.00	159	108	47.22
<b>Residential Lots</b>						
Total New Sales	58	82	-29.27	950	997	-4.71
<b>Commercial &amp; Other IMPRV</b>						
Total New Sales	26	15	73.33	240	184	30.43
<b>Commercial &amp; Other VACNT</b>						
Total New Sales	8	5	60.00	125	111	12.61
<b>Total</b>	<b>580</b>	<b>604</b>	<b>-3.97</b>	<b>7,357</b>	<b>6,604</b>	<b>11.40</b>
Total Foreclosures	35	129	-72.87	811	1,275	-36.39
Total Lis Pendens	79	101	-21.78	915	1,067	-14.25

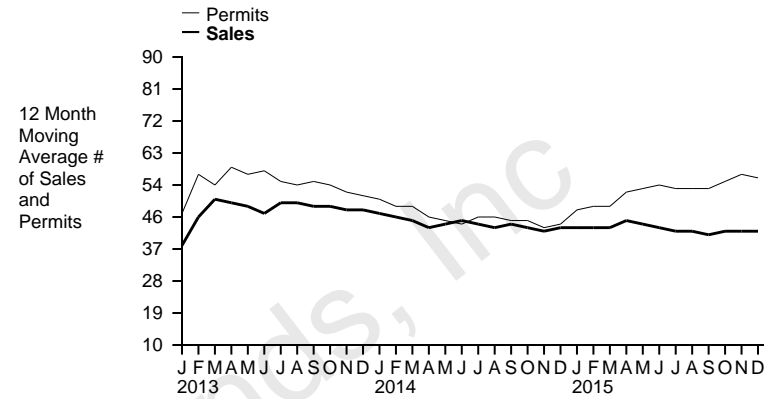
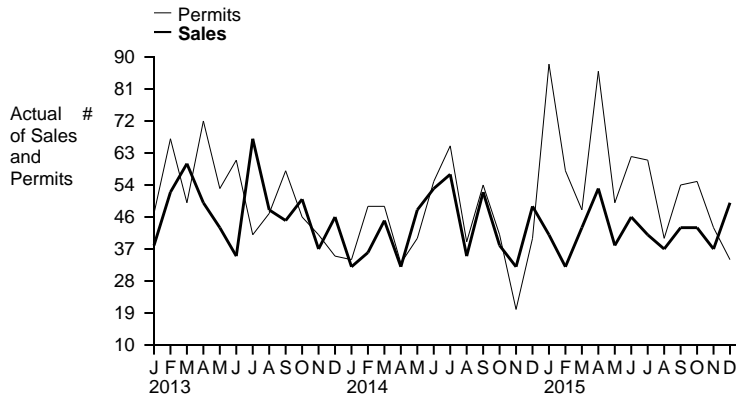
Dollar Volume of Sales	DEC 2015	DEC 2014	% Chg	YTD 2015	YTD 2014	% Chg
<b>Single Family</b>						
Total New Sales	16,274,059	19,731,731	-17.52	157,836,476	160,834,229	-1.86
Total ReSales	68,274,900	71,956,000	-5.12	852,958,200	664,202,800	28.42
Total Single Family	84,548,959	91,687,731	-7.79	1,010,794,676	825,037,029	22.52
<b>Condominium/Townhomes</b>						
Total New Sales	0	230,000	-100.00	818,000	982,000	-16.70
Total ReSales	21,428,300	26,998,700	-20.63	335,222,500	312,917,900	7.13
Total Condo/Townhome	21,428,300	27,228,700	-21.30	336,040,500	313,899,900	7.05
<b>Mobile/Manufactured Homes</b>						
Total New Sales	484,700	153,400	215.97	5,673,500	4,374,900	29.68
<b>Residential Lots</b>						
Total New Sales	4,309,700	6,075,900	-29.07	65,963,700	59,582,400	10.71
<b>Commercial &amp; Other IMPRV</b>						
Total New Sales	31,651,700	6,191,300	411.23	216,204,600	161,337,200	34.01
<b>Commercial &amp; Other VACNT</b>						
Total New Sales	4,481,500	3,404,100	31.65	35,548,900	35,107,700	1.26
<b>Total</b>	<b>146,904,859</b>	<b>134,741,131</b>	<b>9.03</b>	<b>1,670,225,876</b>	<b>1,399,339,129</b>	<b>19.36</b>
Total Foreclosures *	4,685,522	12,954,545	-63.83	88,319,302	215,293,208	-58.98
Total Lis Pendens *	9,402,533	12,257,619	-23.29	115,194,874	121,403,650	-5.11

\* Foreclosures and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

## Single Family New and Resales



# New Single Family Permit and Sales Trends Okaloosa



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	# of	12 Month Avg
01/2015	89	48	41	43	-48	-5
02/2015	59	49	32	43	-27	-6
03/2015	48	49	43	43	-5	-6
04/2015	87	53	54	45	-33	-8
05/2015	50	54	38	44	-12	-10
06/2015	63	55	46	43	-17	-12
07/2015	62	54	41	42	-21	-12
08/2015	40	54	37	42	-3	-12
09/2015	55	54	43	41	-12	-13
10/2015	56	56	43	42	-13	-14
11/2015	43	58	37	42	-6	-16
12/2015	34	57	50	42	16	-15

## Total Single Family

