

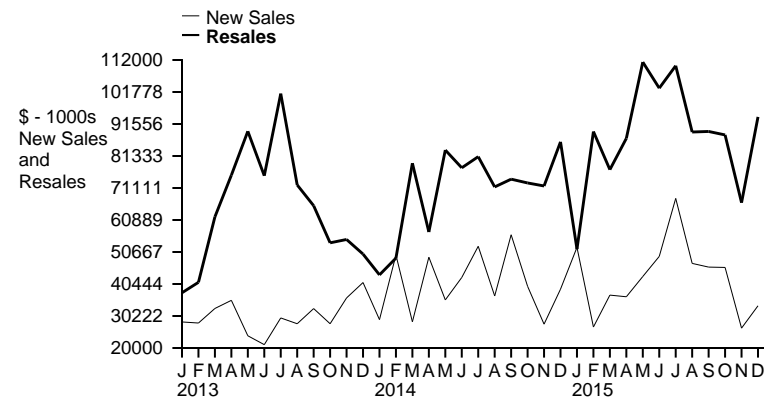
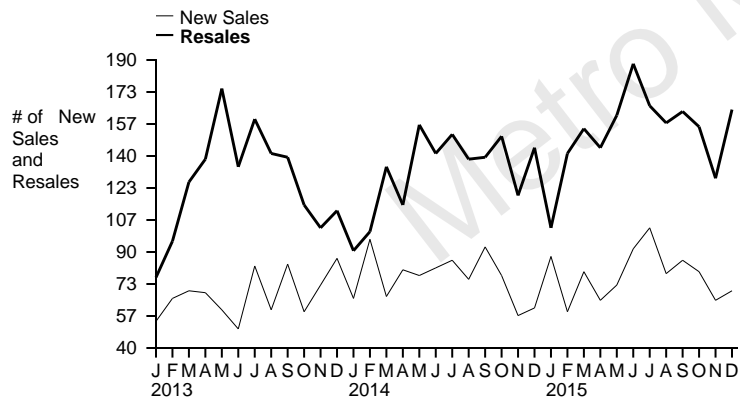
The REAL Trend Report Walton Real Estate Sales Activity

Number of Sales	DEC 2015	DEC 2014	% Chg	YTD 2015	YTD 2014	% Chg
Single Family						
Total New Sales	70	61	14.75	940	922	1.95
Total ReSales	165	145	13.79	1,835	1,588	15.55
Total Single Family	235	206	14.08	2,775	2,510	10.56
Condominium/Townhomes						
Total New Sales	3	3	.00	79	34	132.35
Total ReSales	123	101	21.78	1,294	1,137	13.81
Total Condo/Townhome	126	104	21.15	1,373	1,171	17.25
Mobile/Manufactured Homes	24	17	41.18	290	306	-5.23
Residential Lots	196	195	.51	2,026	2,248	-9.88
Commercial & Other IMPRV	14	15	-6.67	171	159	7.55
Commercial & Other VACNT	18	22	-18.18	134	141	-4.96
Total	613	559	9.66	6,769	6,535	3.58
Total Foreclosures	71	43	65.12	457	716	-36.17
Total Lis Pendens	39	35	11.43	521	710	-26.62

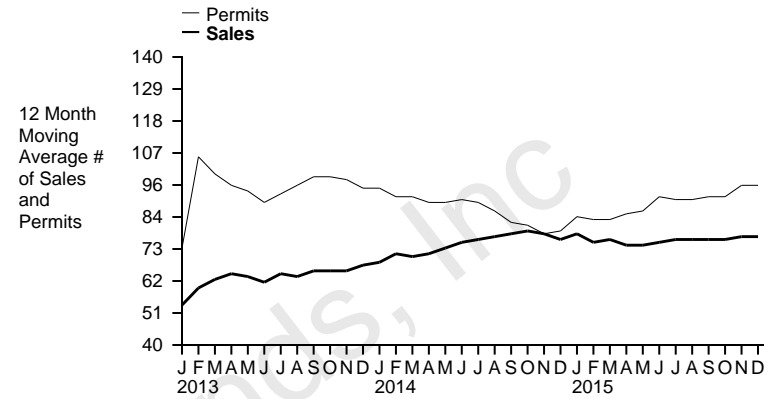
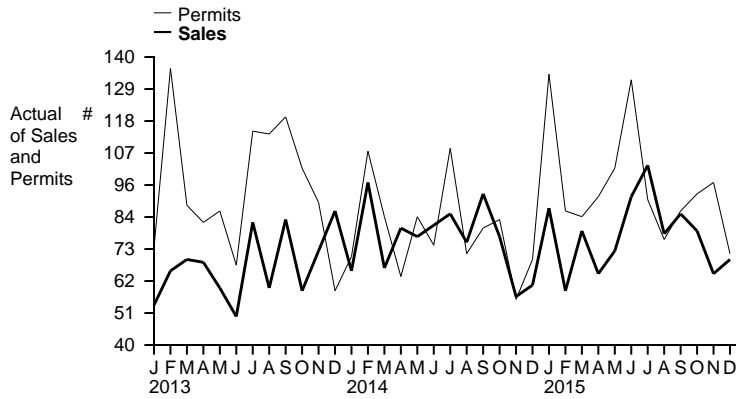
Dollar Volume of Sales	DEC 2015	DEC 2014	% Chg	YTD 2015	YTD 2014	% Chg
Single Family						
Total New Sales	33,485,628	38,794,390	-13.68	510,432,220	485,407,752	5.16
Total ReSales	93,821,900	85,843,900	9.29	1,055,662,900	845,770,100	24.82
Total Single Family	127,307,528	124,638,290	2.14	1,566,095,120	1,331,177,852	17.65
Condominium/Townhomes						
Total New Sales	1,249,008	867,900	43.91	26,767,708	11,140,300	140.28
Total ReSales	41,481,200	35,434,400	17.06	487,339,800	403,299,100	20.84
Total Condo/Townhome	42,730,208	36,302,300	17.71	514,107,508	414,439,400	24.05
Mobile/Manufactured Homes	1,017,900	821,000	23.98	11,824,800	11,729,000	.82
Residential Lots	23,340,600	29,514,600	-20.92	312,069,800	306,719,800	1.74
Commercial & Other IMPRV	4,826,400	3,924,000	23.00	110,427,800	113,175,600	-2.43
Commercial & Other VACNT	6,582,000	7,097,900	-7.27	26,663,100	46,783,600	-43.01
Total	205,804,636	202,298,090	1.73	2,541,188,128	2,224,025,252	14.26
Total Foreclosures *	2,902,394	14,244,371	-79.62	47,421,553	72,958,500	-35.00
Total Lis Pendens *	6,345,365	5,176,338	22.58	67,014,092	81,131,038	-17.40

* Foreclosures and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

Single Family New and Resales



New Single Family Permit and Sales Trends Walton



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	# of	12 Month Avg
01/2015	135	85	88	79	-47	-6
02/2015	87	84	59	76	-28	-8
03/2015	85	84	80	77	-5	-7
04/2015	92	86	65	75	-27	-11
05/2015	102	87	73	75	-29	-12
06/2015	133	92	92	76	-41	-16
07/2015	91	91	103	77	12	-14
08/2015	77	91	79	77	2	-14
09/2015	87	92	86	77	-1	-15
10/2015	93	92	80	77	-13	-15
11/2015	97	96	65	78	-32	-18
12/2015	72	96	70	78	-2	-18

Total Single Family

