

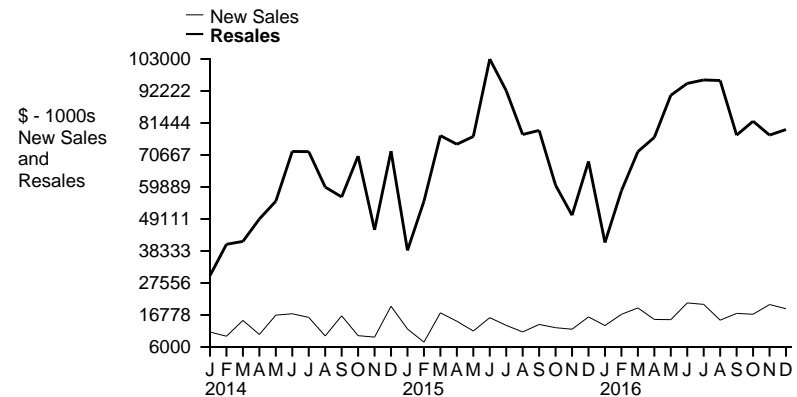
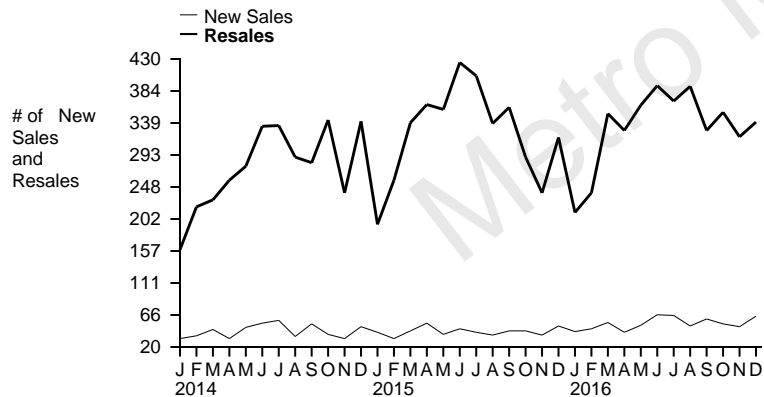
The REAL Trend Report Okaloosa Real Estate Sales Activity

Number of Sales	DEC 2016	DEC 2015	% Chg	YTD 2016	YTD 2015	% Chg
Single Family						
Total New Sales	64	50	28.00	642	505	27.13
Total ReSales	341	319	6.90	4,000	3,902	2.51
Total Single Family	405	369	9.76	4,642	4,407	5.33
Condominium/Townhomes						
Total New Sales	1	0	.00	20	2	900.00
Total ReSales	145	106	36.79	1,396	1,475	-5.36
Total Condo/Townhome	146	106	37.74	1,416	1,477	-4.13
Mobile/Manufactured Homes	13	14	-7.14	150	159	-5.66
Residential Lots	41	58	-29.31	836	950	-12.00
Commercial & Other IMPRV	19	26	-26.92	198	240	-17.50
Commercial & Other VACNT	11	8	37.50	111	125	-11.20
Total	635	581	9.29	7,353	7,358	-.07
Total Foreclosures	26	35	-25.71	430	811	-46.98
Total Lis Pendens	40	79	-49.37	860	915	-6.01

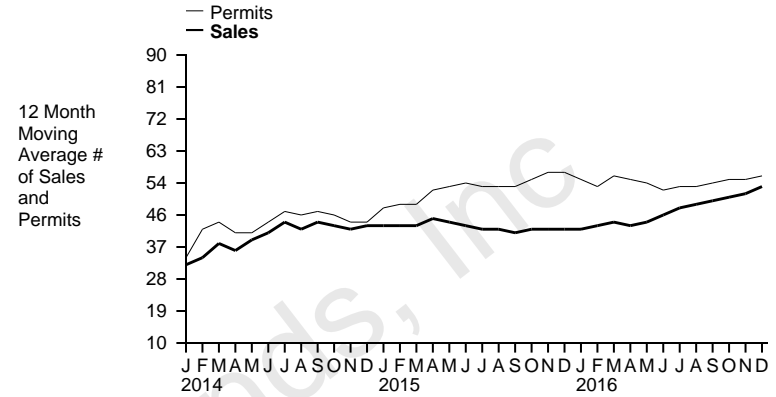
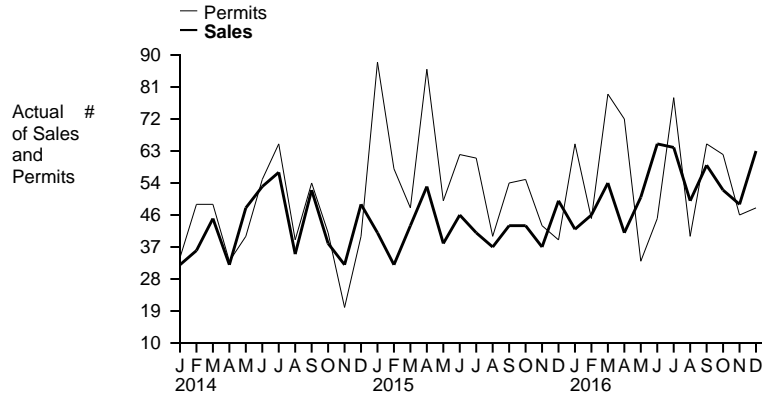
Dollar Volume of Sales	DEC 2016	DEC 2015	% Chg	YTD 2016	YTD 2015	% Chg
Single Family						
Total New Sales	18,895,626	16,135,059	17.11	209,627,538	157,697,476	32.93
Total ReSales	79,245,900	68,493,900	15.70	941,476,900	853,177,200	10.35
Total Single Family	98,141,526	84,628,959	15.97	1,151,104,438	1,010,874,676	13.87
Condominium/Townhomes						
Total New Sales	239,900	0	.00	5,418,400	818,000	562.40
Total ReSales	37,498,600	21,428,300	75.00	373,878,000	335,222,500	11.53
Total Condo/Townhome	37,738,500	21,428,300	76.12	379,296,400	336,040,500	12.87
Mobile/Manufactured Homes	560,000	484,700	15.54	6,178,900	5,673,500	8.91
Residential Lots	11,800,300	4,309,700	173.81	70,590,900	65,963,700	7.01
Commercial & Other IMPRV	9,147,100	31,651,700	-71.10	226,559,100	216,204,600	4.79
Commercial & Other VACNT	2,660,000	4,481,500	-40.64	27,123,000	35,548,900	-23.70
Total	160,047,426	146,984,859	8.89	1,860,852,738	1,670,305,876	11.41
Total Foreclosures *	3,814,856	4,685,522	-18.58	48,452,217	88,329,319	-45.15
Total Lis Pendens *	6,096,570	9,402,533	-35.16	111,395,337	115,196,596	-3.30

* Foreclosures and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

Single Family New and Resales



New Single Family Permit and Sales Trends Okaloosa



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	# of	12 Month Avg
01/2016	66	56	42	42	-24	-14
02/2016	45	54	46	43	1	-11
03/2016	80	57	55	44	-25	-13
04/2016	73	56	41	43	-32	-13
05/2016	33	55	51	44	18	-11
06/2016	45	53	66	46	21	-7
07/2016	79	54	65	48	-14	-6
08/2016	40	54	50	49	10	-5
09/2016	66	55	60	50	-6	-5
10/2016	63	56	53	51	-10	-5
11/2016	46	56	49	52	3	-4
12/2016	48	57	64	54	16	-3

Total Single Family

