

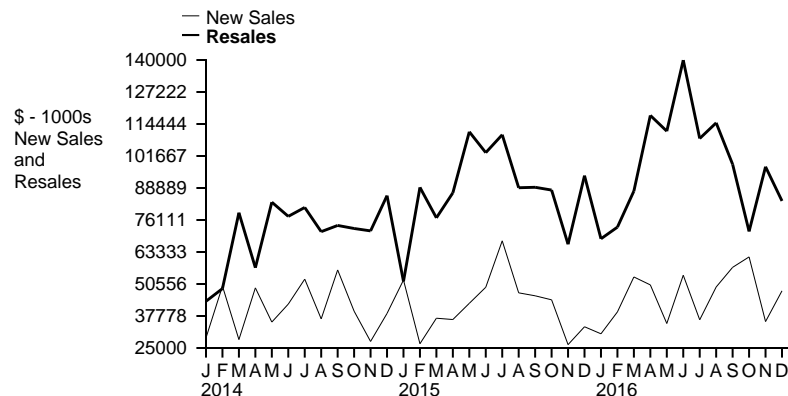
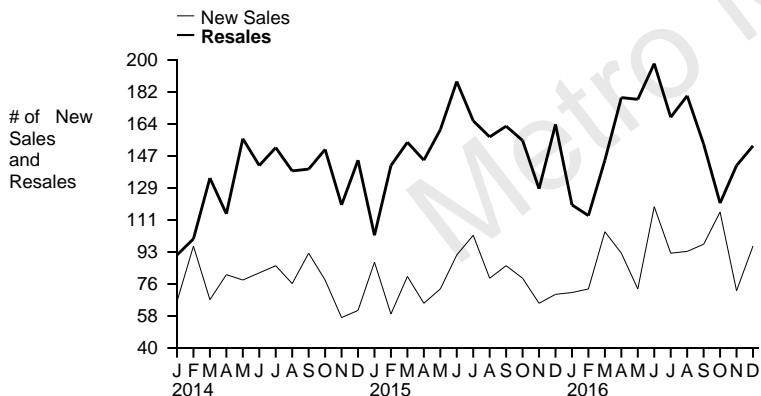
The REAL Trend Report Walton Real Estate Sales Activity

Number of Sales	DEC 2016	DEC 2015	% Chg	YTD 2016	YTD 2015	% Chg
Single Family						
Total New Sales	97	70	38.57	1,104	939	17.57
Total ReSales	153	165	-7.27	1,857	1,835	1.20
Total Single Family	250	235	6.38	2,961	2,774	6.74
Condominium/Townhomes						
Total New Sales	2	3	-33.33	24	80	-70.00
Total ReSales	97	123	-21.14	1,204	1,293	-6.88
Total Condo/Townhome	99	126	-21.43	1,228	1,373	-10.56
Mobile/Manufactured Homes	19	24	-20.83	259	290	-10.69
Residential Lots	157	196	-19.90	2,031	2,027	.20
Commercial & Other IMPRV	10	14	-28.57	184	171	7.60
Commercial & Other VACNT	22	18	22.22	163	134	21.64
Total	557	613	-9.14	6,826	6,769	.84
Total Foreclosures	8	71	-88.73	267	457	-41.58
Total Lis Pendens	28	39	-28.21	350	521	-32.82

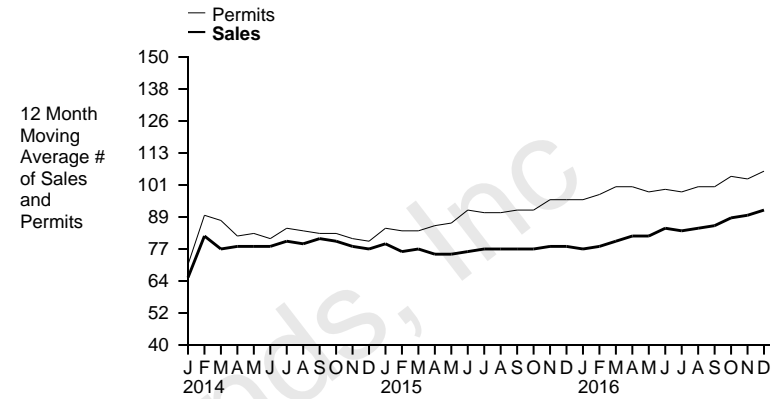
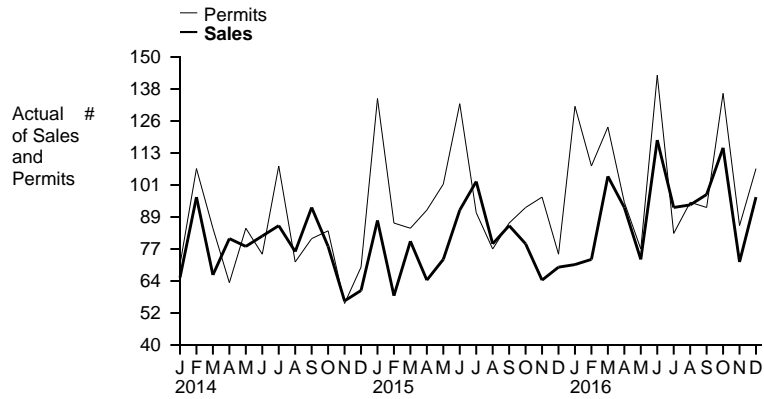
Dollar Volume of Sales	DEC 2016	DEC 2015	% Chg	YTD 2016	YTD 2015	% Chg
Single Family						
Total New Sales	47,824,771	33,485,628	42.82	550,046,125	508,932,220	8.08
Total ReSales	83,720,300	93,821,900	-10.77	1,173,489,300	1,055,662,900	11.16
Total Single Family	131,545,071	127,307,528	3.33	1,723,535,425	1,564,595,120	10.16
Condominium/Townhomes						
Total New Sales	797,500	1,249,008	-36.15	9,253,500	27,226,708	-66.01
Total ReSales	38,687,200	41,481,200	-6.74	456,758,500	486,880,800	-6.19
Total Condo/Townhome	39,484,700	42,730,208	-7.60	466,012,000	514,107,508	-9.36
Mobile/Manufactured Homes	1,221,800	1,017,900	20.03	12,685,600	11,824,800	7.28
Residential Lots	22,935,900	23,340,600	-1.73	297,437,900	313,569,800	-5.14
Commercial & Other IMPRV	2,539,800	4,826,400	-47.38	146,591,000	110,427,800	32.75
Commercial & Other VACNT	2,026,900	6,582,000	-69.21	40,349,300	26,663,100	51.33
Total	199,754,171	205,804,636	-2.94	2,686,611,225	2,541,188,128	5.72
Total Foreclosures *	1,051,151	2,902,394	-63.78	37,408,761	47,421,553	-21.11
Total Lis Pendens *	15,112,486	6,345,365	138.17	60,703,799	67,014,092	-9.42

* Foreclosures and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

Single Family New and Resales



New Single Family Permit and Sales Trends Walton



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	# of	12 Month Avg
01/2016	132	96	71	77	-61	-19
02/2016	109	98	73	78	-36	-20
03/2016	124	101	105	80	-19	-21
04/2016	95	101	93	82	-2	-19
05/2016	77	99	73	82	-4	-17
06/2016	144	100	119	85	-25	-15
07/2016	83	99	93	84	10	-15
08/2016	95	101	94	85	-1	-16
09/2016	93	101	98	86	5	-15
10/2016	137	105	116	89	-21	-16
11/2016	86	104	72	90	-14	-14
12/2016	108	107	97	92	-11	-15

Total Single Family

