

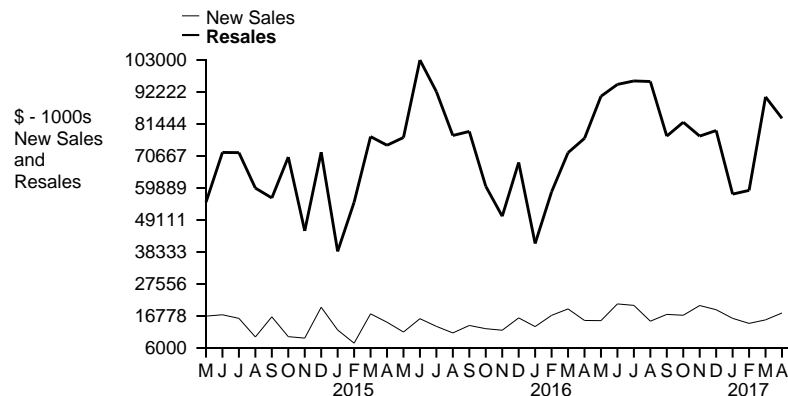
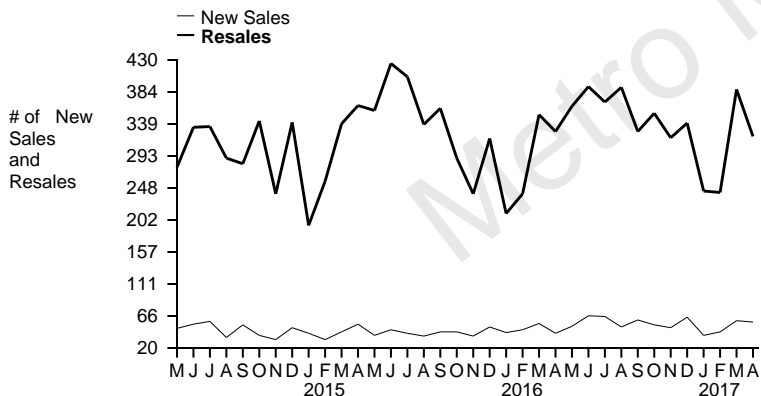
The REAL Trend Report Okaloosa Real Estate Sales Activity

Number of Sales	APR 2017	APR 2016	% Chg	YTD 2017	YTD 2016	% Chg
Single Family						
Total New Sales	57	41	39.02	197	184	7.07
Total ReSales	322	329	-2.13	1,197	1,134	5.56
Total Single Family	379	370	2.43	1,394	1,318	5.77
Condominium/Townhomes						
Total New Sales	5	1	400.00	14	4	250.00
Total ReSales	135	100	35.00	518	398	30.15
Total Condo/Townhome	140	101	38.61	532	402	32.34
Mobile/Manufactured Homes	11	12	-8.33	53	53	.00
Residential Lots	60	72	-16.67	236	306	-22.88
Commercial & Other IMPRV	20	18	11.11	72	59	22.03
Commercial & Other VACNT	7	7	.00	31	30	3.33
Total	617	580	6.38	2,318	2,168	6.92
Total Foreclosures	22	28	-21.43	95	171	-44.44
Total Lis Pendens	50	54	-7.41	180	331	-45.62

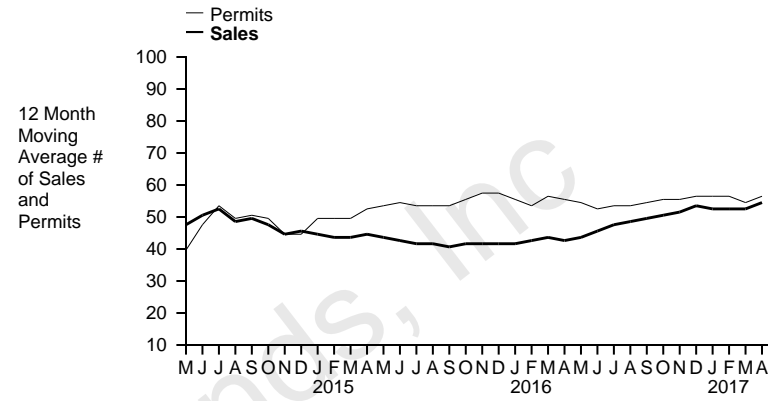
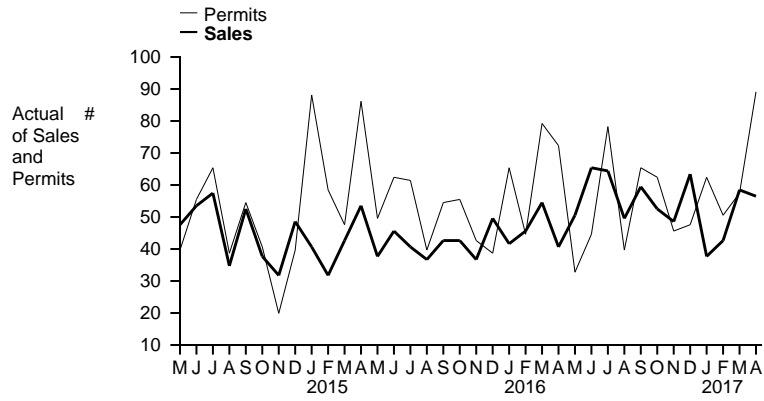
Dollar Volume of Sales	APR 2017	APR 2016	% Chg	YTD 2017	YTD 2016	% Chg
Single Family						
Total New Sales	17,797,480	15,274,612	16.52	63,547,929	64,646,888	-1.70
Total ReSales	83,355,500	76,614,400	8.80	290,848,500	248,207,600	17.18
Total Single Family	101,152,980	91,889,012	10.08	354,396,429	312,854,488	13.28
Condominium/Townhomes						
Total New Sales	2,095,500	540,000	288.06	3,862,200	1,698,900	127.34
Total ReSales	37,088,400	29,918,000	23.97	141,883,700	102,533,700	38.38
Total Condo/Townhome	39,183,900	30,458,000	28.65	145,745,900	104,232,600	39.83
Mobile/Manufactured Homes	483,800	274,600	76.18	2,934,100	2,241,800	30.88
Residential Lots	4,735,000	5,257,500	-9.94	15,269,000	25,172,100	-39.34
Commercial & Other IMPRV	8,768,700	20,245,400	-56.69	42,629,600	102,094,500	-58.24
Commercial & Other VACNT	561,500	578,000	-2.85	10,606,100	5,029,900	110.86
Total	154,885,880	148,702,512	4.16	571,581,129	551,625,388	3.62
Total Foreclosures *	2,339,462	3,760,213	-37.78	10,570,912	18,808,269	-43.80
Total Lis Pendens *	8,366,550	6,365,323	31.44	29,003,933	40,051,437	-27.58

* Foreclosures and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

Single Family New and Resales



New Single Family Permit and Sales Trends Okaloosa



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	# of	12 Month Avg
05/2016	33	55	51	44	18	-11
06/2016	45	53	66	46	21	-7
07/2016	79	54	65	48	-14	-6
08/2016	40	54	50	49	10	-5
09/2016	66	55	60	50	-6	-5
10/2016	63	56	53	51	-10	-5
11/2016	46	56	49	52	3	-4
12/2016	48	57	64	54	16	-3
01/2017	63	57	38	53	-25	-4
02/2017	51	57	43	53	-8	-4
03/2017	58	55	59	53	1	-2
04/2017	90	57	57	55	-33	-2

Total Single Family

