

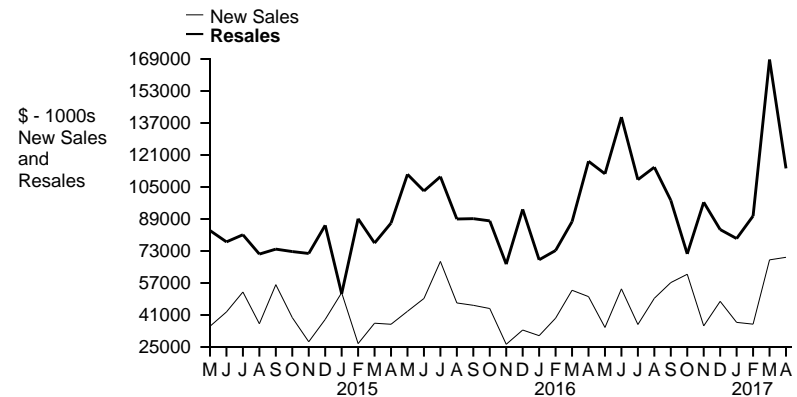
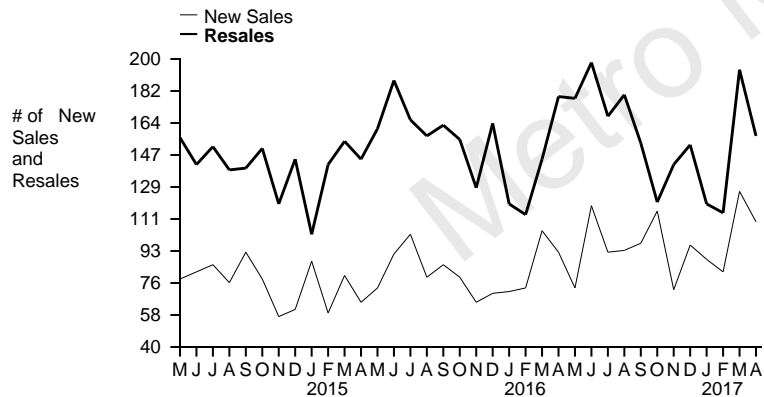
The REAL Trend Report Walton Real Estate Sales Activity

Number of Sales	APR 2017	APR 2016	% Chg	YTD 2017	YTD 2016	% Chg
Single Family						
Total New Sales	110	93	18.28	408	342	19.30
Total ReSales	158	180	-12.22	588	559	5.19
Total Single Family	268	273	-1.83	996	901	10.54
Condominium/Townhomes						
Total New Sales	1	3	-66.67	5	5	.00
Total ReSales	113	93	21.51	408	342	19.30
Total Condo/Townhome	114	96	18.75	413	347	19.02
Mobile/Manufactured Homes	17	27	-37.04	72	88	-18.18
Residential Lots	164	199	-17.59	592	650	-8.92
Commercial & Other IMPRV	13	18	-27.78	50	58	-13.79
Commercial & Other VACNT	19	11	72.73	60	51	17.65
Total	595	624	-4.65	2,183	2,095	4.20
Total Foreclosures	16	22	-27.27	62	101	-38.61
Total Lis Pendens	22	26	-15.38	90	104	-13.46

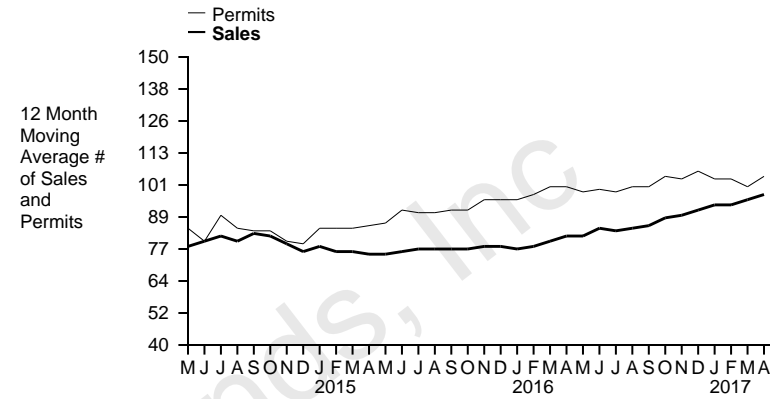
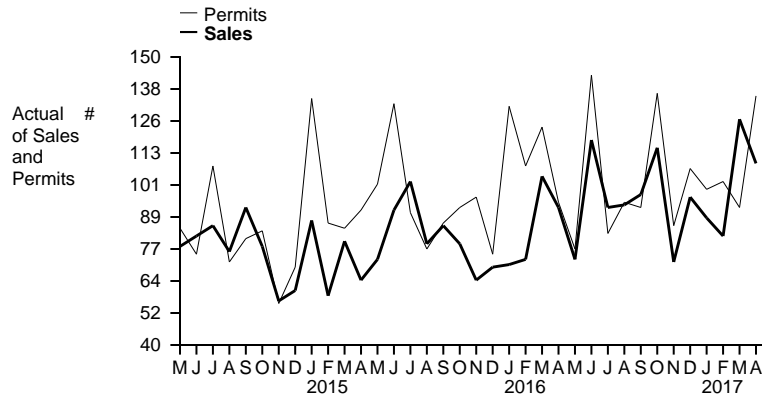
Dollar Volume of Sales	APR 2017	APR 2016	% Chg	YTD 2017	YTD 2016	% Chg
Single Family						
Total New Sales	69,844,421	50,191,486	39.16	212,142,938	173,636,136	22.18
Total ReSales	114,303,700	117,865,300	-3.02	452,747,500	347,402,100	30.32
Total Single Family	184,148,121	168,056,786	9.57	664,890,438	521,038,236	27.61
Condominium/Townhomes						
Total New Sales	249,000	2,745,000	-90.93	1,538,000	3,512,500	-56.21
Total ReSales	39,851,100	31,483,900	26.58	146,791,900	122,441,400	19.89
Total Condo/Townhome	40,100,100	34,228,900	17.15	148,329,900	125,953,900	17.77
Mobile/Manufactured Homes	1,123,100	1,287,300	-12.76	4,547,300	3,785,400	20.13
Residential Lots	24,484,100	28,805,700	-15.00	83,825,400	90,963,400	-7.85
Commercial & Other IMPRV	2,756,700	13,189,500	-79.10	30,344,500	33,721,400	-10.01
Commercial & Other VACNT	2,614,600	1,646,200	58.83	7,423,500	6,218,900	19.37
Total	255,226,721	247,214,386	3.24	939,361,038	781,681,236	20.17
Total Foreclosures *	3,086,643	2,671,903	15.52	11,573,251	13,780,671	-16.02
Total Lis Pendens *	4,172,758	2,749,086	51.79	25,094,000	15,746,790	59.36

* Foreclosures and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

Single Family New and Resales



New Single Family Permit and Sales Trends Walton



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	# of	12 Month Avg
05/2016	77	99	73	82	-4	-17
06/2016	144	100	119	85	-25	-15
07/2016	83	99	93	84	10	-15
08/2016	95	101	94	85	-1	-16
09/2016	93	101	98	86	5	-15
10/2016	137	105	116	89	-21	-16
11/2016	86	104	72	90	-14	-14
12/2016	108	107	97	92	-11	-15
01/2017	100	104	89	94	-11	-10
02/2017	103	104	82	94	-21	-10
03/2017	93	101	127	96	34	-5
04/2017	136	105	110	98	-26	-7

Total Single Family

