

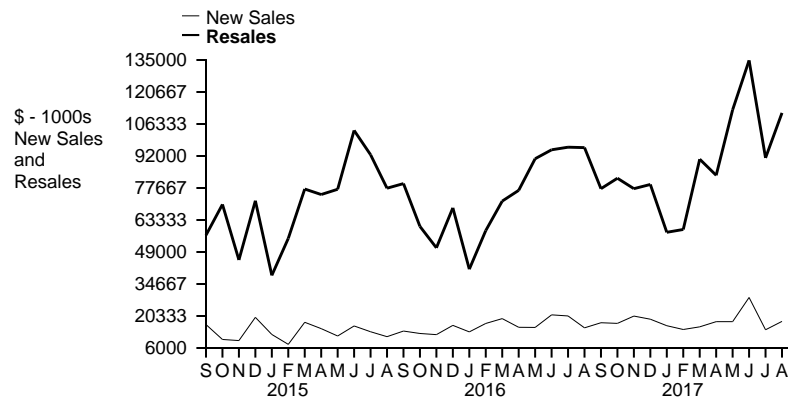
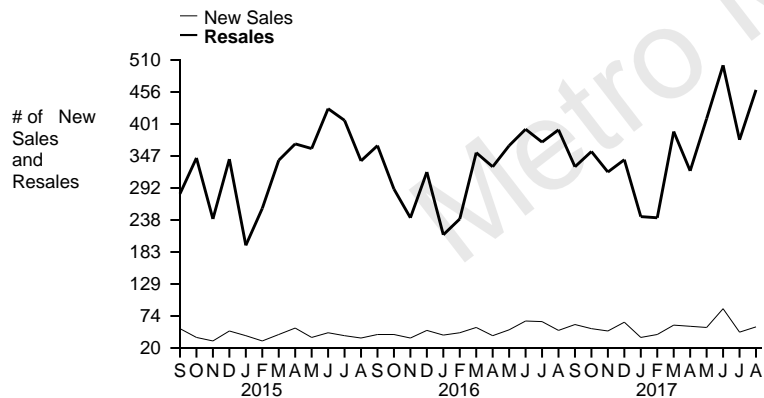
# The REAL Trend Report Okaloosa Real Estate Sales Activity

Number of Sales	AUG 2017	AUG 2016	% Chg	YTD 2017	YTD 2016	% Chg
<b>Single Family</b>						
Total New Sales	56	50	12.00	442	416	6.25
Total ReSales	460	392	17.35	2,945	2,656	10.88
Total Single Family	516	442	16.74	3,387	3,072	10.25
<b>Condominium/Townhomes</b>						
Total New Sales	13	0	.00	32	7	357.14
Total ReSales	140	135	3.70	1,083	910	19.01
Total Condo/Townhome	153	135	13.33	1,115	917	21.59
<b>Mobile/Manufactured Homes</b>	13	20	-35.00	101	107	-5.61
<b>Residential Lots</b>	79	65	21.54	512	646	-20.74
<b>Commercial &amp; Other IMPRV</b>	29	13	123.08	176	126	39.68
<b>Commercial &amp; Other VACNT</b>	9	7	28.57	75	71	5.63
<b>Total</b>	799	682	17.16	5,366	4,939	8.65
Total Foreclosures	43	27	59.26	215	301	-28.57
Total Lis Pendens	58	83	-30.12	373	661	-43.57

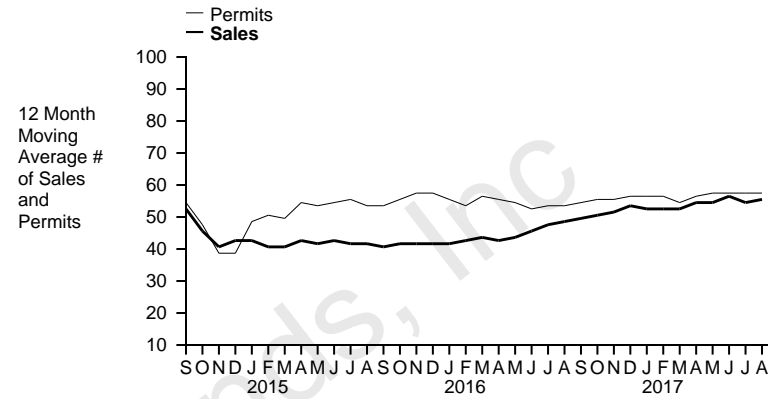
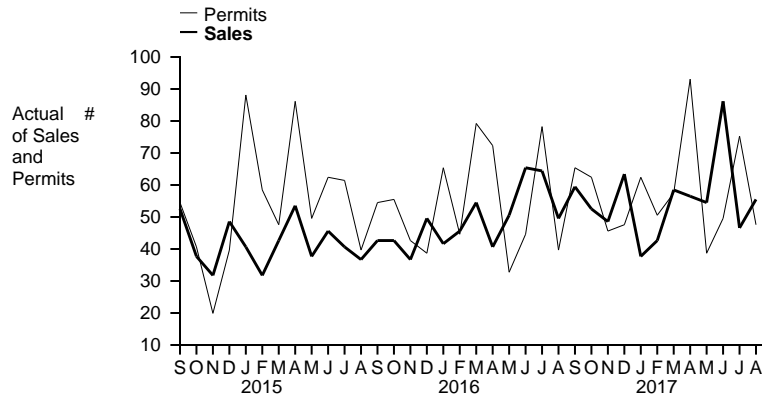
Dollar Volume of Sales	AUG 2017	AUG 2016	% Chg	YTD 2017	YTD 2016	% Chg
<b>Single Family</b>						
Total New Sales	17,919,803	15,030,017	19.23	142,053,605	136,087,802	4.38
Total ReSales	111,303,700	95,750,800	16.24	740,803,200	625,572,600	18.42
Total Single Family	129,223,503	110,780,817	16.65	882,856,805	761,660,402	15.91
<b>Condominium/Townhomes</b>						
Total New Sales	18,635,000	0	.00	23,840,400	2,179,600	993.80
Total ReSales	37,678,500	36,432,000	3.42	298,592,300	241,573,500	23.60
Total Condo/Townhome	56,313,500	36,432,000	54.57	322,432,700	243,753,100	32.28
<b>Mobile/Manufactured Homes</b>	778,600	655,900	18.71	5,317,700	4,067,200	30.75
<b>Residential Lots</b>	7,963,800	6,393,900	24.55	38,362,100	45,470,600	-15.63
<b>Commercial &amp; Other IMPRV</b>	66,063,100	6,277,600	952.36	227,845,700	138,718,400	64.25
<b>Commercial &amp; Other VACNT</b>	551,200	7,230,000	-92.38	21,410,700	17,808,300	20.23
<b>Total</b>	260,893,703	167,770,217	55.51	1,498,225,705	1,211,478,002	23.67
Total Foreclosures *	6,703,087	4,618,247	45.14	28,376,366	32,826,451	-13.56
Total Lis Pendens *	9,706,876	8,866,852	9.47	57,617,787	80,670,930	-28.58

\* Foreclosures and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

## Single Family New and Resales



# New Single Family Permit and Sales Trends Okaloosa



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	# of	12 Month Avg
09/2016	66	55	60	50	-6	-5
10/2016	63	56	53	51	-10	-5
11/2016	46	56	49	52	3	-4
12/2016	48	57	64	54	16	-3
01/2017	63	57	38	53	-25	-4
02/2017	51	57	43	53	-8	-4
03/2017	58	55	59	53	1	-2
04/2017	94	57	57	55	-37	-2
05/2017	39	58	55	55	16	-3
06/2017	50	58	87	57	37	-1
07/2017	76	58	47	55	-29	-3
08/2017	48	58	56	56	8	-2

## Total Single Family

