

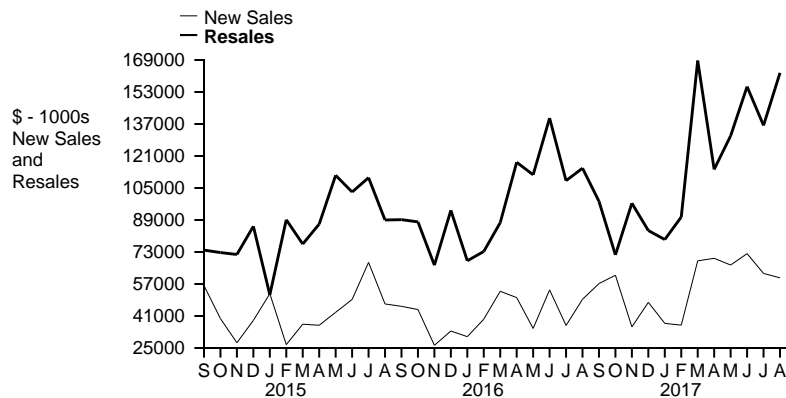
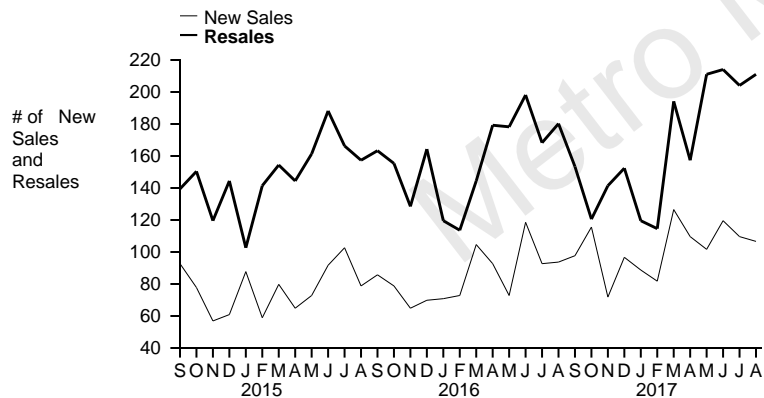
# The REAL Trend Report Walton Real Estate Sales Activity

Number of Sales	AUG 2017	AUG 2016	% Chg	YTD 2017	YTD 2016	% Chg
<b>Single Family</b>						
Total New Sales	107	94	13.83	847	721	17.48
Total ReSales	212	181	17.13	1,432	1,287	11.27
Total Single Family	319	275	16.00	2,279	2,008	13.50
<b>Condominium/Townhomes</b>						
Total New Sales	6	1	500.00	22	13	69.23
Total ReSales	115	114	.88	926	807	14.75
Total Condo/Townhome	121	115	5.22	948	820	15.61
<b>Mobile/Manufactured Homes</b>	25	18	38.89	157	172	-8.72
<b>Residential Lots</b>	141	134	5.22	1,263	1,352	-6.58
<b>Commercial &amp; Other IMPRV</b>	21	15	40.00	128	129	-.78
<b>Commercial &amp; Other VACNT</b>	11	17	-35.29	115	100	15.00
<b>Total</b>	638	574	11.15	4,890	4,581	6.75
Total Foreclosures	13	45	-71.11	104	217	-52.07
Total Lis Pendens	33	34	-2.94	197	242	-18.60

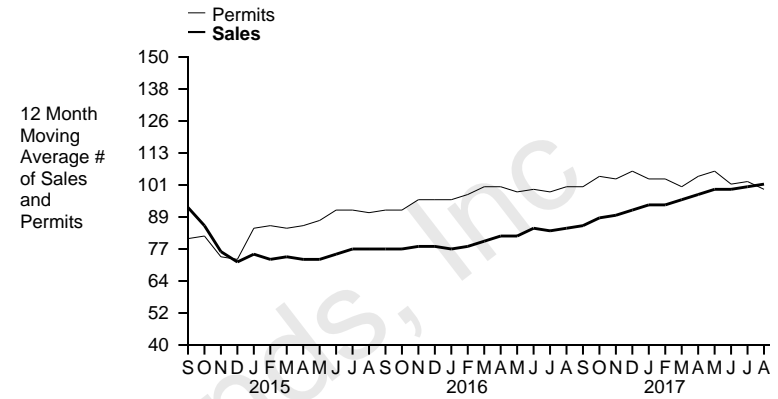
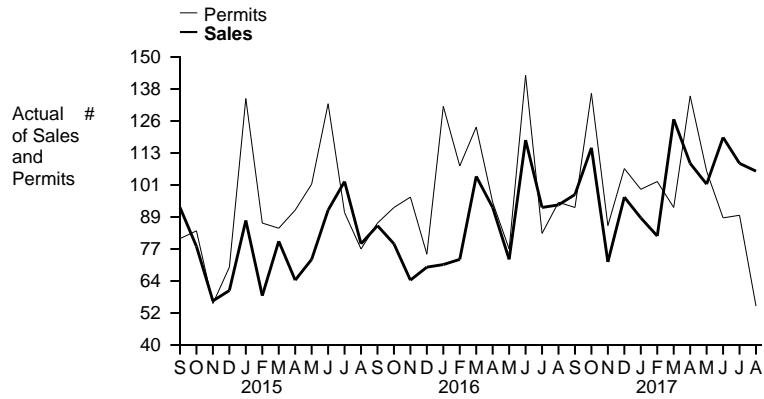
Dollar Volume of Sales	AUG 2017	AUG 2016	% Chg	YTD 2017	YTD 2016	% Chg
<b>Single Family</b>						
Total New Sales	60,076,329	49,357,237	21.72	473,173,649	348,096,662	35.93
Total ReSales	162,571,900	114,901,100	41.49	1,038,400,500	822,490,100	26.25
Total Single Family	222,648,229	164,258,337	35.55	1,511,574,149	1,170,586,762	29.13
<b>Condominium/Townhomes</b>						
Total New Sales	9,397,700	237,500	3,856.93	21,708,572	5,805,000	273.96
Total ReSales	43,477,100	42,228,800	2.96	342,523,400	298,349,200	14.81
Total Condo/Townhome	52,874,800	42,466,300	24.51	364,231,972	304,154,200	19.75
<b>Mobile/Manufactured Homes</b>	1,463,100	776,200	88.50	9,659,300	7,501,800	28.76
<b>Residential Lots</b>	19,831,500	27,560,300	-28.04	208,060,000	207,464,400	.29
<b>Commercial &amp; Other IMPRV</b>	7,841,200	4,965,400	57.92	73,498,800	76,940,200	-4.47
<b>Commercial &amp; Other VACNT</b>	941,300	9,226,100	-89.80	14,840,300	20,526,700	-27.70
<b>Total</b>	305,600,129	249,252,637	22.61	2,181,864,521	1,787,174,062	22.08
Total Foreclosures *	1,776,221	6,955,986	-74.46	19,307,036	29,077,463	-33.60
Total Lis Pendens *	8,332,349	3,705,637	124.86	48,001,896	33,894,774	41.62

\* Foreclosures and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

## Single Family New and Resales



# New Single Family Permit and Sales Trends Walton



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	# of	12 Month Avg
09/2016	93	101	98	86	5	-15
10/2016	137	105	116	89	-21	-16
11/2016	86	104	72	90	-14	-14
12/2016	108	107	97	92	-11	-15
01/2017	100	104	89	94	-11	-10
02/2017	103	104	82	94	-21	-10
03/2017	93	101	127	96	34	-5
04/2017	136	105	110	98	-26	-7
05/2017	107	107	102	100	-5	-7
06/2017	89	102	120	100	31	-2
07/2017	90	103	110	101	20	-2
08/2017	55	100	107	102	52	2

## Total Single Family

