

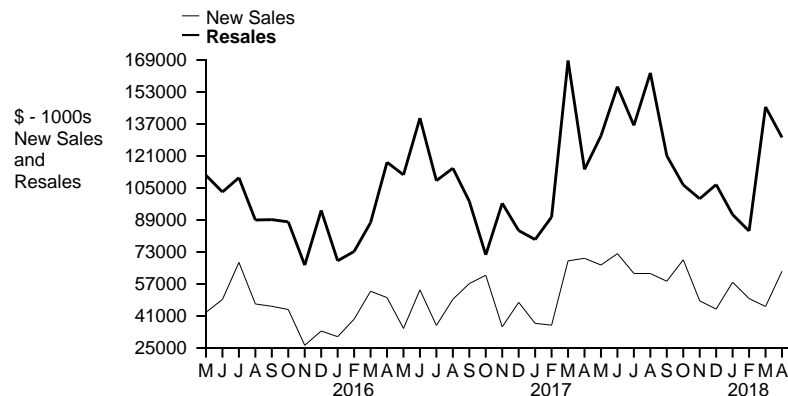
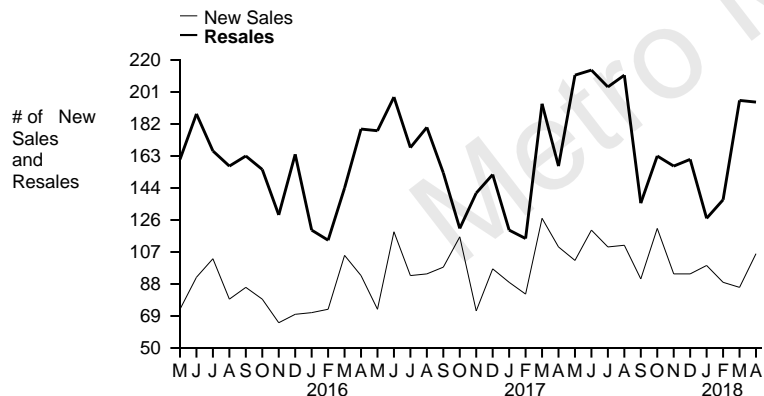
The REAL Trend Report Walton Real Estate Sales Activity

Number of Sales	APR 2018	APR 2017	% Chg	YTD 2018	YTD 2017	% Chg
Single Family						
Total New Sales	106	110	-3.64	380	408	-6.86
Total ReSales	196	158	24.05	658	588	11.90
Total Single Family	302	268	12.69	1,038	996	4.22
Condominium/Townhomes						
Total New Sales	1	1	.00	19	5	280.00
Total ReSales	147	113	30.09	456	408	11.76
Total Condo/Townhome	148	114	29.82	475	413	15.01
Mobile/Manufactured Homes	25	17	47.06	80	72	11.11
Residential Lots	183	164	11.59	676	592	14.19
Commercial & Other IMPRV	20	13	53.85	63	50	26.00
Commercial & Other VACNT	17	19	-10.53	65	60	8.33
Total	695	595	16.81	2,397	2,183	9.80
Total Foreclosures	12	16	-25.00	29	62	-53.23
Total Lis Pendens	37	22	68.18	111	90	23.33

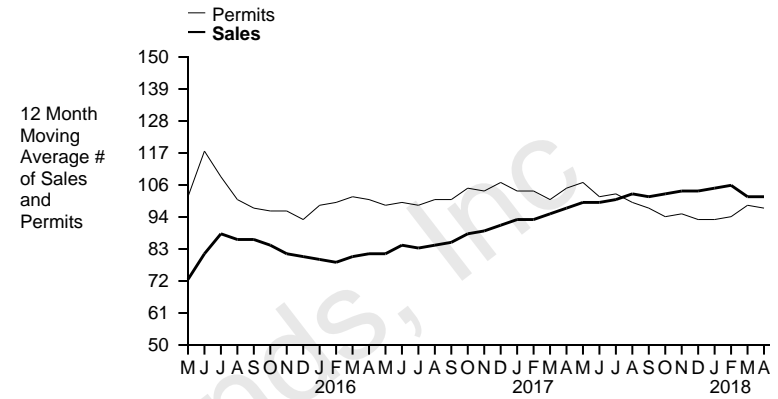
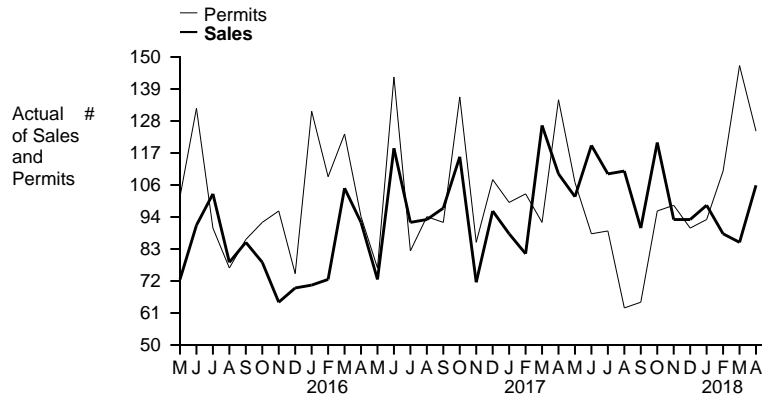
Dollar Volume of Sales	APR 2018	APR 2017	% Chg	YTD 2018	YTD 2017	% Chg
Single Family						
Total New Sales	63,362,873	69,844,421	-9.28	216,734,319	212,142,938	2.16
Total ReSales	130,279,100	114,303,700	13.98	451,006,300	452,747,500	-.38
Total Single Family	193,641,973	184,148,121	5.16	667,740,619	664,890,438	.43
Condominium/Townhomes						
Total New Sales	669,900	249,000	169.04	21,914,300	1,538,000	1,324.86
Total ReSales	62,188,700	39,851,100	56.05	199,018,500	146,791,900	35.58
Total Condo/Townhome	62,858,600	40,100,100	56.75	220,932,800	148,329,900	48.95
Mobile/Manufactured Homes	1,417,600	1,123,100	26.22	4,989,000	4,547,300	9.71
Residential Lots	28,064,000	24,484,100	14.62	99,235,700	83,825,400	18.38
Commercial & Other IMPRV	18,872,100	2,756,700	584.59	44,992,500	30,344,500	48.27
Commercial & Other VACNT	3,275,800	2,614,600	25.29	14,458,400	7,423,500	94.77
Total	308,130,073	255,226,721	20.73	1,052,349,019	939,361,038	12.03
Total Foreclosures *	1,042,184	3,086,643	-66.24	3,370,474	11,580,726	-70.90
Total Lis Pendens *	3,797,490	4,197,158	-9.52	23,166,407	25,131,508	-7.82

* Foreclosures and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

Single Family New and Resales



New Single Family Permit and Sales Trends Walton



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	# of	12 Month Avg
05/2017	107	107	102	100	-5	-7
06/2017	89	102	120	100	31	-2
07/2017	90	103	110	101	20	-2
08/2017	63	100	111	103	48	3
09/2017	65	98	91	102	26	4
10/2017	97	95	121	103	24	8
11/2017	99	96	94	104	-5	8
12/2017	91	94	94	104	3	10
01/2018	94	94	99	105	5	11
02/2018	111	95	89	106	-22	11
03/2018	148	99	86	102	-62	3
04/2018	125	98	106	102	-19	4

Total Single Family

