

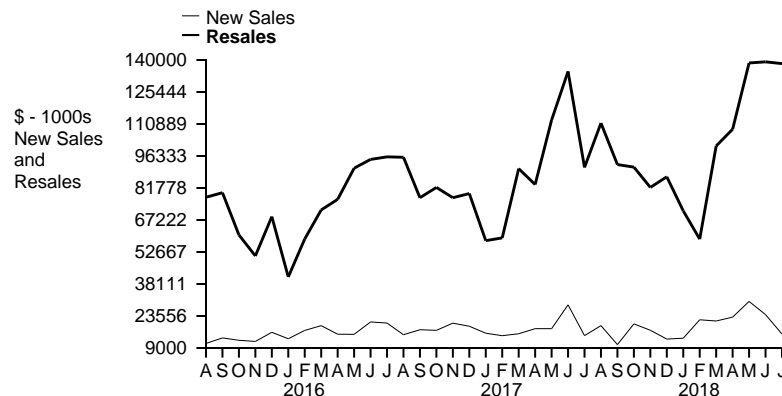
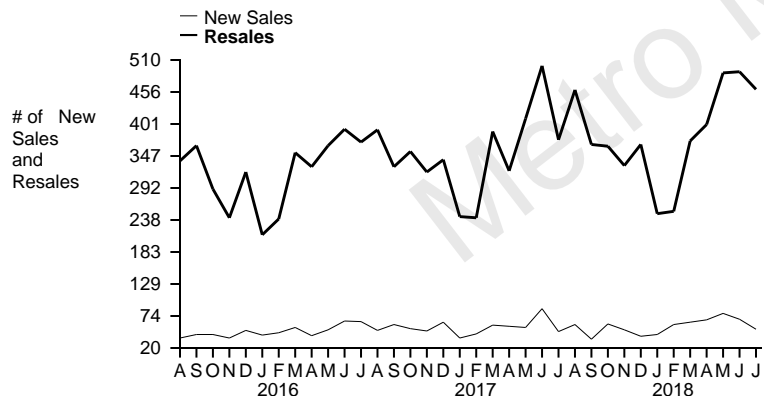
The REAL Trend Report Okaloosa Real Estate Sales Activity

Number of Sales	JUL 2018	JUL 2017	% Chg	YTD 2018	YTD 2017	% Chg
Single Family						
Total New Sales	52	48	8.33	435	387	12.40
Total ReSales	461	375	22.93	2,717	2,484	9.38
Total Single Family	513	423	21.28	3,152	2,871	9.79
Condominium/Townhomes						
Total New Sales	3	2	50.00	78	18	333.33
Total ReSales	161	117	37.61	967	941	2.76
Total Condo/Townhome	164	119	37.82	1,045	959	8.97
Mobile/Manufactured Homes	15	16	-6.25	76	89	-14.61
Residential Lots	50	63	-20.63	433	434	-.23
Commercial & Other IMPRV	25	23	8.70	154	149	3.36
Commercial & Other VACNT	13	12	8.33	69	66	4.55
Total	780	656	18.90	4,929	4,568	7.90
Total Foreclosures	20	24	-16.67	162	172	-5.81
Total Lis Pendens	45	54	-16.67	320	315	1.59

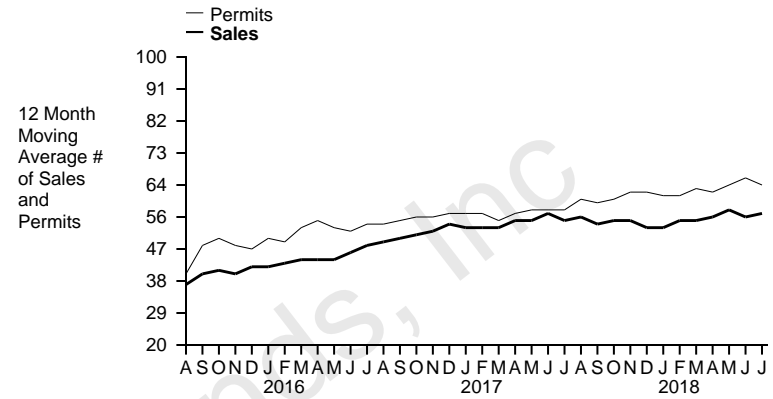
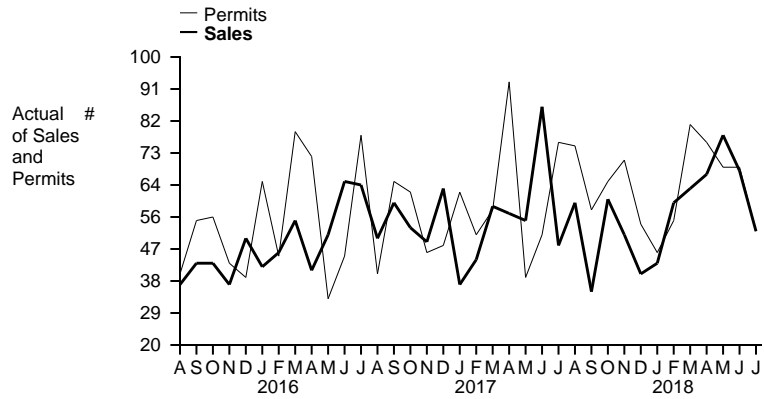
Dollar Volume of Sales	JUL 2018	JUL 2017	% Chg	YTD 2018	YTD 2017	% Chg
Single Family						
Total New Sales	15,344,313	14,628,031	4.90	149,331,570	124,657,467	19.79
Total ReSales	138,359,300	91,143,500	51.80	755,466,300	629,489,500	20.01
Total Single Family	153,703,613	105,771,531	45.32	904,797,870	754,146,967	19.98
Condominium/Townhomes						
Total New Sales	2,018,000	552,900	264.98	32,352,100	4,896,400	560.73
Total ReSales	38,818,600	28,993,200	33.89	276,584,700	260,841,800	6.04
Total Condo/Townhome	40,836,600	29,546,100	38.21	308,936,800	265,738,200	16.26
Mobile/Manufactured Homes	1,313,000	726,300	80.78	5,475,200	4,791,000	14.28
Residential Lots	4,496,000	4,022,000	11.79	39,297,300	30,408,300	29.23
Commercial & Other IMPRV	25,494,100	29,871,200	-14.65	205,516,300	161,854,600	26.98
Commercial & Other VACNT	3,947,600	1,891,300	108.72	16,596,000	20,859,500	-20.44
Total	229,790,913	171,828,431	33.73	1,480,619,470	1,237,798,567	19.62
Total Foreclosures *	2,378,935	2,502,672	-4.94	21,710,167	21,819,322	-.50
Total Lis Pendens *	6,885,542	7,926,066	-13.13	48,114,403	48,052,540	.13

* Foreclosures and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

Single Family New and Resales



New Single Family Permit and Sales Trends Okaloosa



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	# of	12 Month Avg
08/2017	76	61	60	56	-16	-5
09/2017	58	60	35	54	-23	-6
10/2017	66	61	61	55	-5	-6
11/2017	72	63	51	55	-21	-8
12/2017	54	63	40	53	-14	-10
01/2018	46	62	43	53	-3	-9
02/2018	55	62	60	55	5	-7
03/2018	82	64	64	55	-18	-9
04/2018	77	63	68	56	-9	-7
05/2018	70	65	79	58	9	-7
06/2018	70	67	69	56	-1	-11
07/2018	52	65	52	57	0	-8

Total Single Family

