

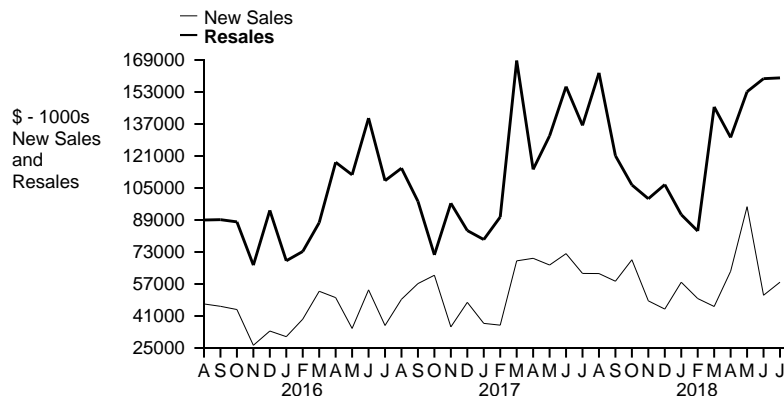
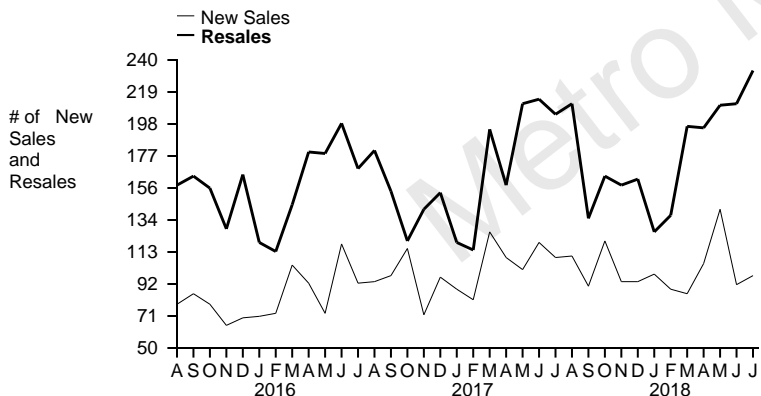
The REAL Trend Report Walton Real Estate Sales Activity

Number of Sales	JUL 2018	JUL 2017	% Chg	YTD 2018	YTD 2017	% Chg
Single Family						
Total New Sales	98	110	-10.91	712	740	-3.78
Total ReSales	234	205	14.15	1,315	1,220	7.79
Total Single Family	332	315	5.40	2,027	1,960	3.42
Condominium/Townhomes						
Total New Sales	5	8	-37.50	31	16	93.75
Total ReSales	111	116	-4.31	811	811	.00
Total Condo/Townhome	116	124	-6.45	842	827	1.81
Mobile/Manufactured Homes	16	20	-20.00	134	132	1.52
Residential Lots	186	195	-4.62	1,362	1,121	21.50
Commercial & Other IMPRV	22	26	-15.38	121	107	13.08
Commercial & Other VACNT	33	12	175.00	128	105	21.90
Total	705	692	1.88	4,614	4,252	8.51
Total Foreclosures	10	11	-9.09	54	91	-40.66
Total Lis Pendens	19	29	-34.48	170	164	3.66

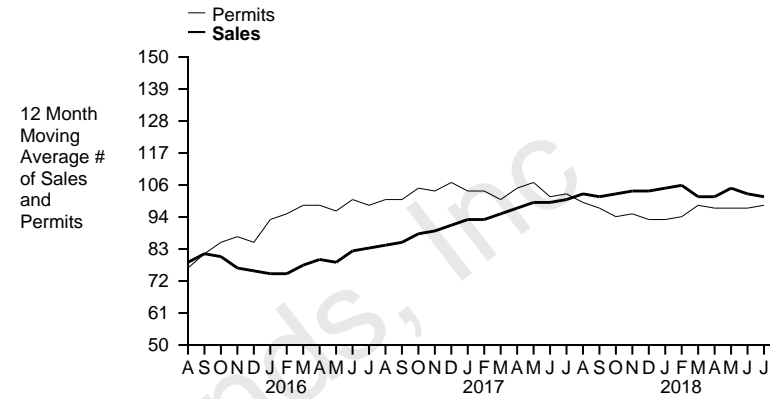
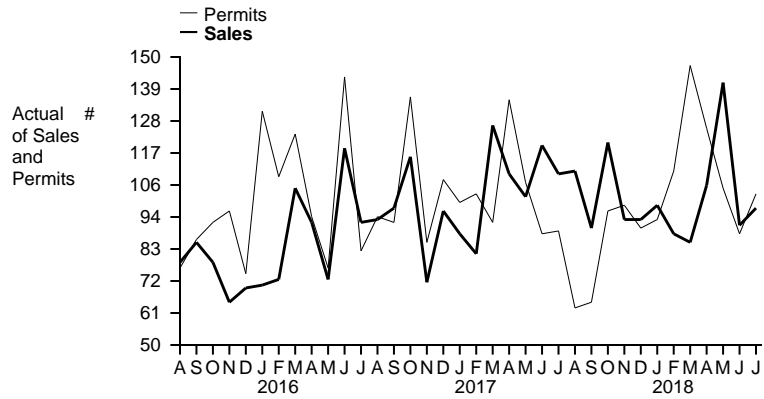
Dollar Volume of Sales	JUL 2018	JUL 2017	% Chg	YTD 2018	YTD 2017	% Chg
Single Family						
Total New Sales	57,912,418	62,287,217	-7.02	421,668,880	413,097,320	2.07
Total ReSales	160,057,200	136,304,300	17.43	923,884,900	875,828,600	5.49
Total Single Family	217,969,618	198,591,517	9.76	1,345,553,780	1,288,925,920	4.39
Condominium/Townhomes						
Total New Sales	4,371,900	9,982,900	-56.21	31,397,200	12,310,872	155.04
Total ReSales	48,051,800	43,115,300	11.45	356,110,700	299,046,300	19.08
Total Condo/Townhome	52,423,700	53,098,200	-1.27	387,507,900	311,357,172	24.46
Mobile/Manufactured Homes	1,402,300	1,255,300	11.71	8,840,900	8,196,200	7.87
Residential Lots	32,114,100	37,519,600	-14.41	210,283,900	188,137,100	11.77
Commercial & Other IMPRV	19,210,100	17,140,000	12.08	90,654,300	65,657,600	38.07
Commercial & Other VACNT	4,743,500	888,000	434.18	31,795,700	13,990,400	127.27
Total	327,863,318	308,492,617	6.28	2,074,636,480	1,876,264,392	10.57
Total Foreclosures *	1,014,331	2,209,677	-54.10	9,327,847	17,564,195	-46.89
Total Lis Pendens *	3,241,174	5,585,200	-41.97	32,365,011	39,780,777	-18.64

* Foreclosures and Lis Pendens Dollar Volume Amounts represent the Market Value of the Parcels

Single Family New and Resales



New Single Family Permit and Sales Trends Walton



Date	Single Family Permits		Single Family Sales		Sales versus Permits	
	# of	12 Month Avg	# of	12 Month Avg	# of	12 Month Avg
08/2017	63	100	111	103	48	3
09/2017	65	98	91	102	26	4
10/2017	97	95	121	103	24	8
11/2017	99	96	94	104	-5	8
12/2017	91	94	94	104	3	10
01/2018	94	94	99	105	5	11
02/2018	111	95	89	106	-22	11
03/2018	148	99	86	102	-62	3
04/2018	126	98	106	102	-20	4
05/2018	105	98	142	105	37	7
06/2018	89	98	92	103	3	5
07/2018	103	99	98	102	-5	3

Total Single Family

