



Matthews & Jones + You

Helping You Elevate Your Brand

Buyer and Seller Expectations Are Changing, and They're Thinking Digital

36%

of home buyers are 37 years or younger—making **millennials the largest share of buyers** in the market

75%

of buyers and sellers expect **real-time property updates** from their real estate agent

82%

of buyers want to manage their closings using an **online solution**

That's Why We're Providing You With The Latest Technology

We're offering you Qualia, a cloud-based closing platform that connects everyone in the closing in one place. With Qualia's online portal and mobile app, we're giving you a new, modern way to:

- **Differentiate** and further elevate your brand
- **Strengthen** your relationship with your clients
- Expertly **guide** your clients through the closing
- **Attract** new business and referrals



Over 50,000 Realtors Nationwide Already Close On Qualia



kw PREMIER
BROKERS
KELLERWILLIAMS.

COMPASS

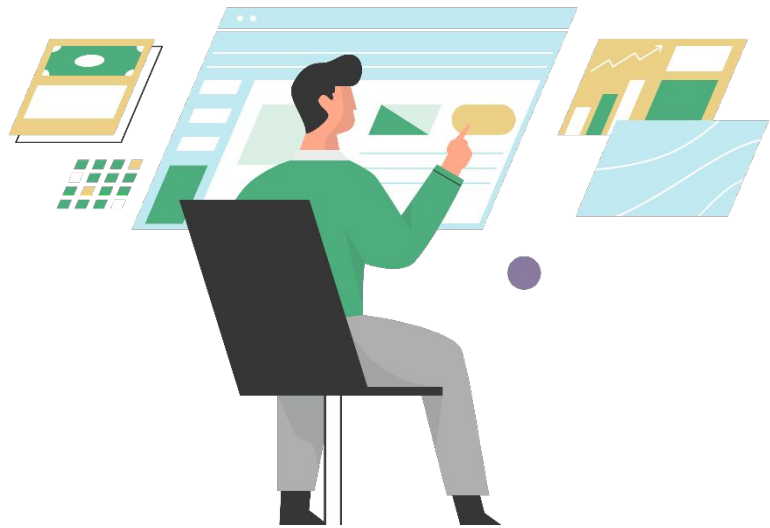
**COLDWELL
BANKER** 

Sotheby's

RE/MAX[®]



Automate A Premium Client Experience Throughout The Entire Closing



Real-Time Progress Updates

Check the status of the closing at any time with Qualia's automated progress tracker



Seamless Communication

Qualia's built-in messaging system gives you a secure way to communicate with clients



Document Sharing and Storage

Qualia gives you infinite storage for documents even after the closing is complete

Automated Progress Tracker

From order open to close, you and your clients can track the status of the closing in real time. Qualia automatically sends updates as progress is made.

The screenshot displays the Qualia web application interface. At the top, the Qualia logo is on the left, and navigation links for 'ORDERS', 'REPORTS', and 'MANAGE' are on the right. A search bar labeled 'Find order...' is also present. The main header area is green and features a house icon, the order number 'Order #01-5891', and the text 'Purchase of 202 Main Street Miami, Florida'. Below this, a navigation bar includes 'Overview' (selected), 'Tasks 3', 'Inbox', and 'Documents'. The 'Overview' section shows a progress bar with five stages: 'Opened Not Set', 'Processing 0 of 4 steps complete', 'Closing Prep', 'Closing Date', and 'Post'. A star icon is next to 'Closing Date'. Below the progress bar, a message states: 'Your closing is currently in Processing. The settlement agency is preparing the title commitment and closing protection letter.' A detailed note follows: 'The settlement agency is researching and analyzing historical property ownership information to make sure there are no title issues. This process takes a few days. Once complete, a document with the results will be provided to all parties for review.' Below the progress bar, there are three sections: 'Summary' (with a 'View Property' link), 'Parties', and a table of order details. The 'Summary' section shows the address '202 Main Street Miami, Florida'. The 'Parties' section lists roles and names: Buyer (Jack Lukic) and Seller (Barry Seller). The table below shows 'SETTLEMENT AGENCY' as 'ABC Title Company' and 'ORDER #' as 'QL-2019-5891'.

Qualia ORDERS REPORTS MANAGE Find order...

Order #01-5891
Purchase of 202 Main Street Miami, Florida

Overview Tasks 3 Inbox Documents

Overview Overview Request U

Opened Not Set Processing 0 of 4 steps complete Closing Prep Closing Date Post

Your closing is currently in **Processing**
The settlement agency is preparing the title commitment and closing protection letter.

The settlement agency is researching and analyzing historical property ownership information to make sure there are no title issues. This process takes a few days. Once complete, a document with the results will be provided to all parties for review.

Summary View Property 202 Main Street Miami, Florida

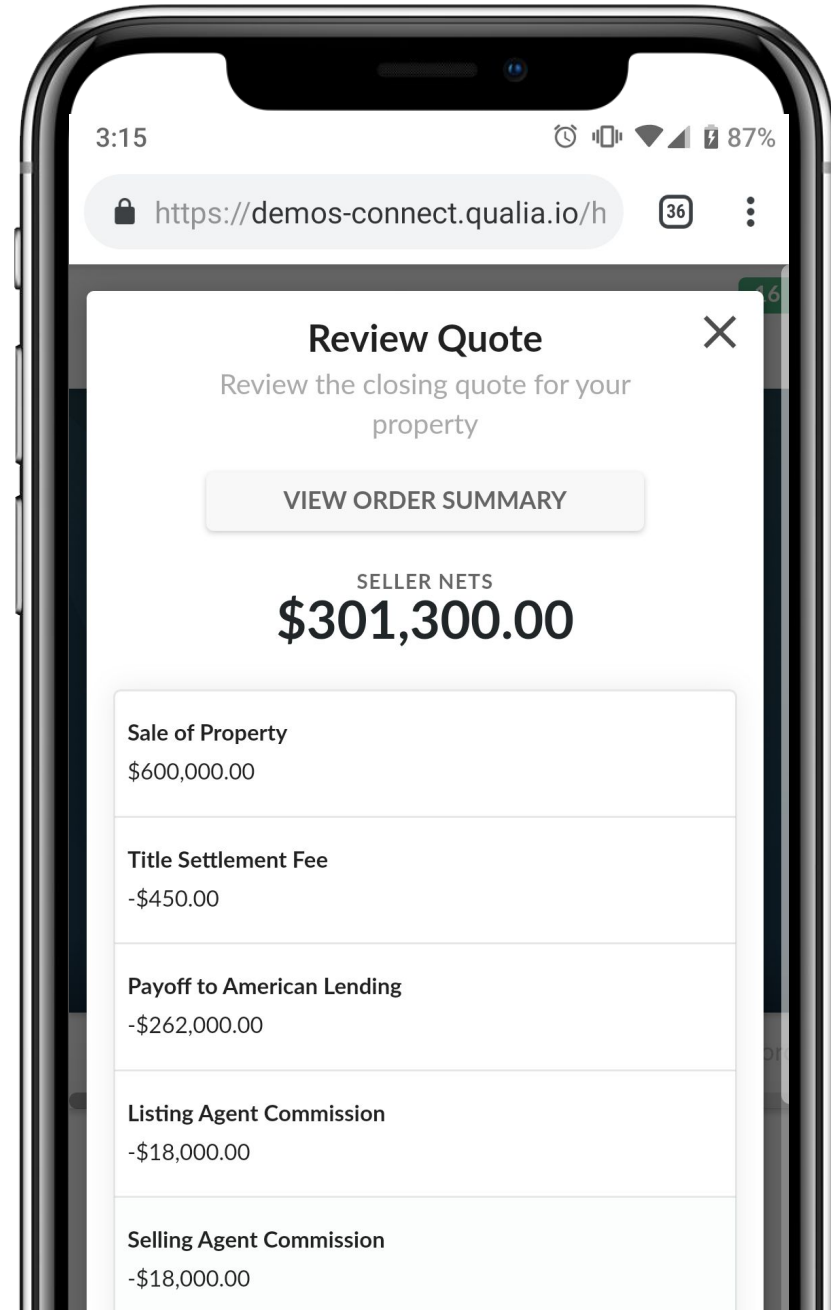
SETTLEMENT AGENCY	ABC Title Company
ORDER #	QL-2019-5891

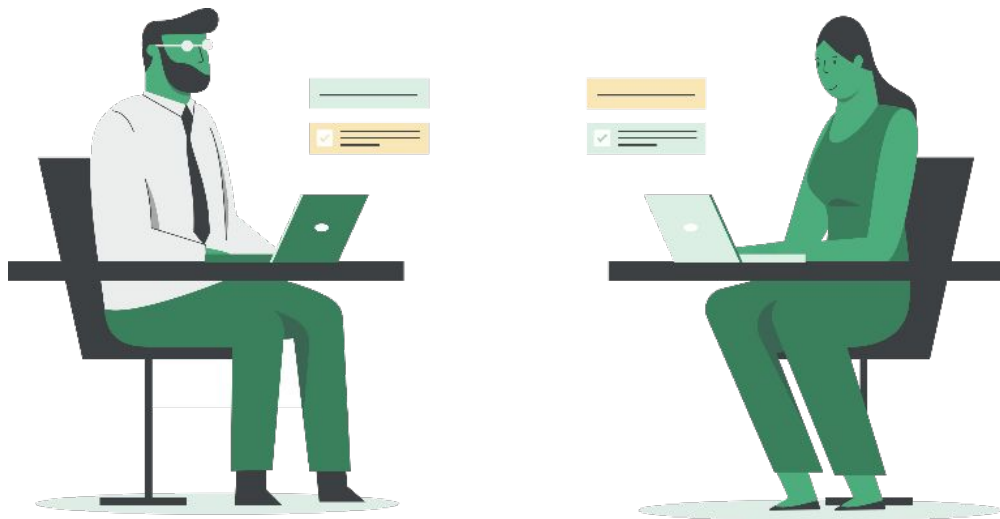
Parties

Role	Name
BUYER	Jack Lukic
SELLER	Barry Seller

Work On Your Closings Anytime, Anywhere With Qualia's Mobile App

- Get instant quotes
- Place title orders
- Share insights with clients
- Search "Qualia Connect" in your app store





Share Information In Minutes

Qualia's digital information requests let clients skip emailing, printing, and faxing. You can also easily confirm your commission information with [Company Name].



Secure

Qualia's online portal has the highest security standards, ensuring that your clients' most valuable information is kept safe.

Industry-Leading Security

With over \$2 billion lost to real estate scams in the past five years, security is more critical than ever. Supreme Title is giving you and your clients peace of mind with turn-key security features like:

- Password protection
- Two-factor authentication
- Data encryption
- Strict access management





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“We focus on the millennial client. That client expects a certain level of tech savviness. Qualia is a very streamlined, efficient, user-friendly platform that gives me the ability to coach my clients much easier through the contract to close process.”

Brendan Ross

Real Estate Agent at Austin Craft Realty

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Getting Started is Simple

Setting up your account takes **less than two minutes** and allows you to instantly request quotes and place orders with us.

Get started today!

